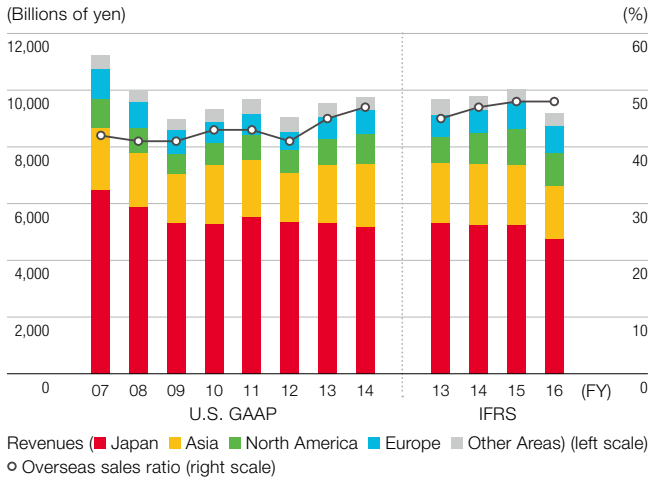
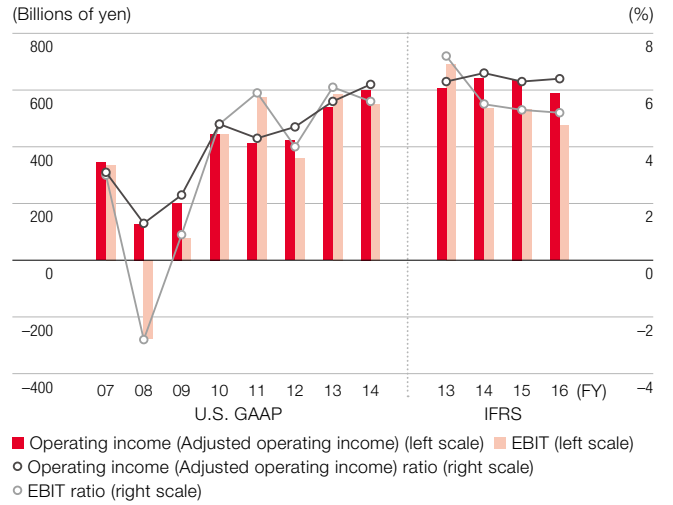


Financial and Non-Financial Highlights

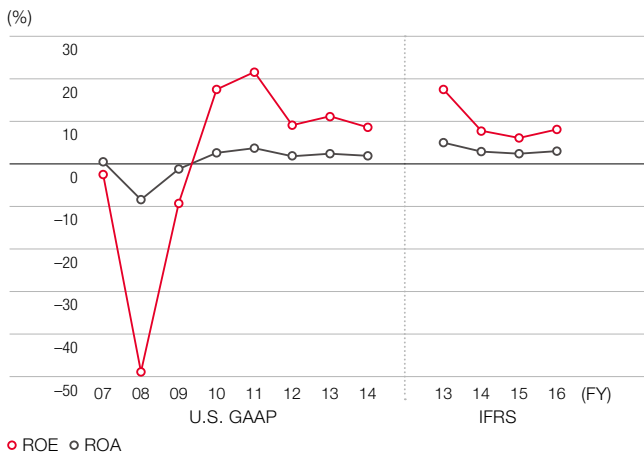
Revenues / Overseas sales ratio



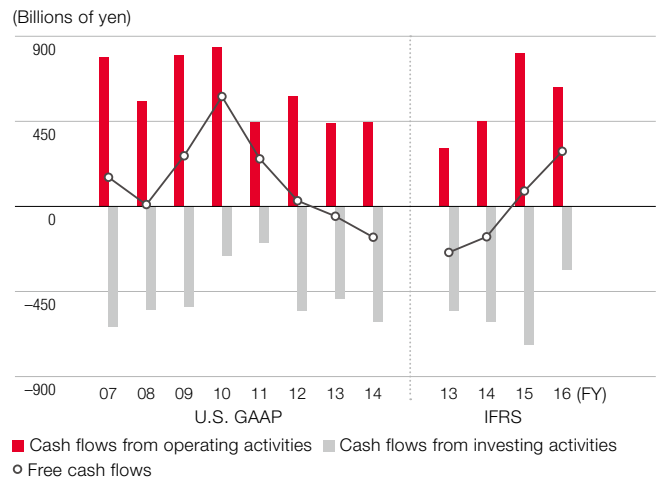
Operating income (Adjusted operating income) / Operating income (Adjusted operating income) ratio / EBIT / EBIT ratio



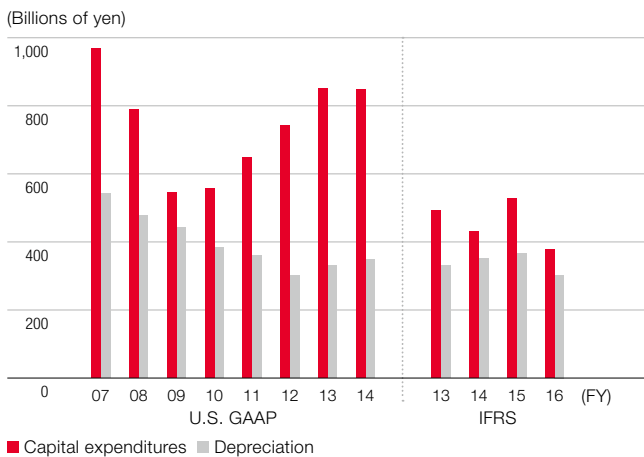
Return on equity (ROE) / Return on assets (ROA)



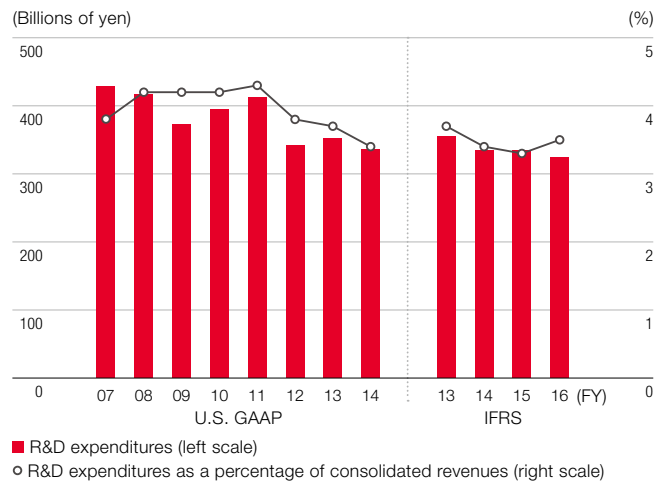
Cash flows



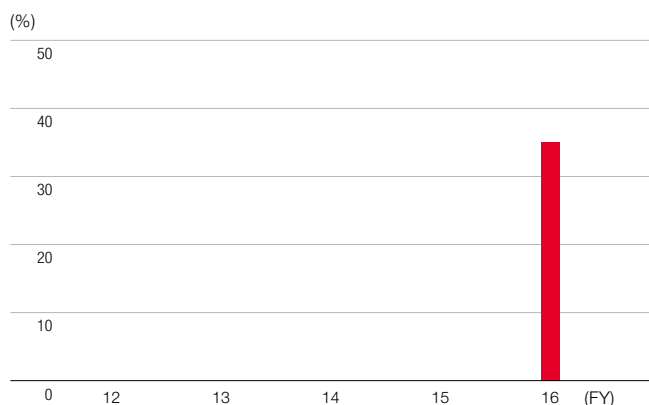
Capital expenditures*1 / Depreciation



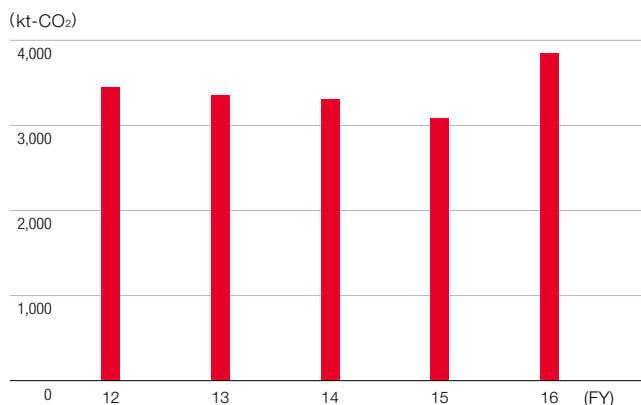
R&D expenditures / R&D expenditures as a percentage of consolidated revenues



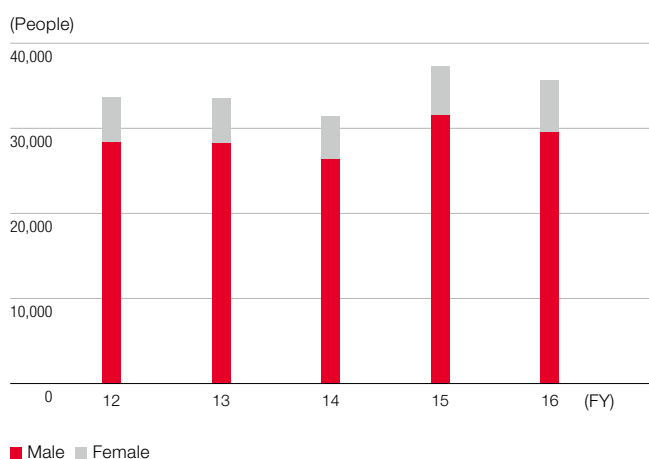
Rate of reduction in CO₂ emissions from use of products and services*²



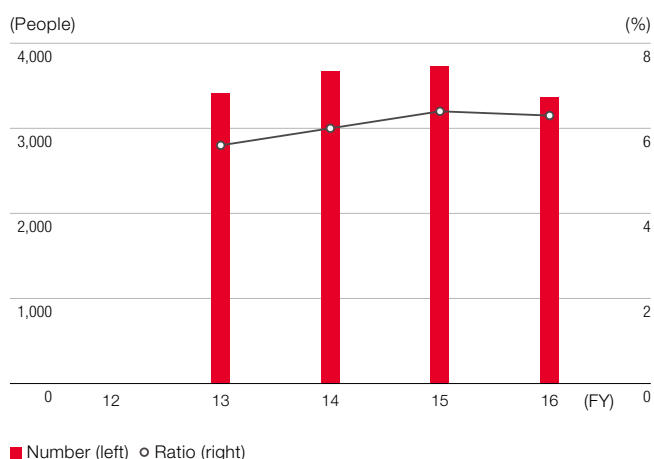
CO₂ emissions from factories and offices*³



Number of employees*⁴*⁵



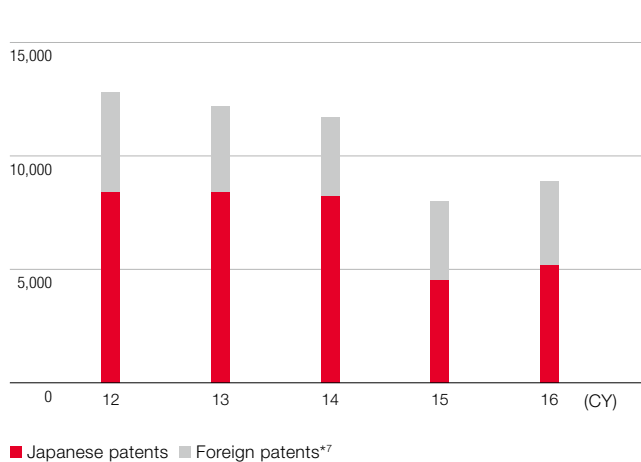
Global number and ratio of female managers*⁶



Occupational accident rate at companies surveyed in Japan



Number of registered patents



*1 In line with IFRS standards, capital investment is stated exclusive of investment in lease assets classified as finance leases.

*2 This new indicator is calculated from fiscal 2016 onward as a percentage of the fiscal 2010 amount.

*3 Fiscal 2016 figure includes a materials company that became a consolidated member of the Hitachi Group that year. *4 Number of full-time employees

*5 Hitachi, Ltd. *6 No data available for fiscal 2012. *7 Total number of patents registered in the United States, Europe, and China. The number of patents registered in Europe is based on European patent applications under European Patent Convention (EPC).