

Consolidated Statements of Operations by Manufacturing, Services & Others and Financial Services

Hitachi, Ltd. and Subsidiaries
March 31, 2013 and 2012

	As of March 31, 2013			As of March 31, 2012		
	Manufacturing, Services & Others	Financial Services	Total*	Manufacturing, Services & Others	Financial Services	Total*
Revenues	¥8,839.6	¥340.2	¥9,041.0	¥9,457.4	¥353.2	¥9,665.8
Operating income.	393.9	29.2	422.0	383.8	30.2	412.2
Income before income taxes	317.9	28.7	344.5	529.0	29.6	557.7
Net income attributable to Hitachi, Ltd. stockholders	164.9	12.7	175.3	341.0	7.7	347.1

* Total figures exclude inter-segment transactions.

Consolidated Statements of Cash Flows by Manufacturing, Services & Others and Financial Services

Hitachi, Ltd. and Subsidiaries
March 31, 2013 and 2012

	As of March 31, 2013			As of March 31, 2012		
	Manufacturing, Services & Others	Financial Services	Total*	Manufacturing, Services & Others	Financial Services	Total*
Cash flows from operating activities	¥503.4	¥105.2	¥583.5	¥442.7	¥ 17.8	¥447.1
Cash flows from investing activities	(478.4)	(63.0)	(553.4)	(229.6)	14.4	(195.5)
Cash flows from financing activities	(170.1)	(44.4)	(180.4)	(138.6)	0.7	(167.8)
Effect of exchange rate changes on cash and cash equivalents.	56.7	1.8	58.4	(19.1)	0.1	(18.9)
Net increase (decrease) in cash and cash equivalents.	(88.3)	(0.3)	(91.9)	55.4	33.2	64.7
Cash and cash equivalents at beginning of year	589.0	142.0	619.5	533.6	108.8	554.8
Cash and cash equivalents at end of year	¥500.7	¥141.7	¥527.6	¥589.0	¥142.0	¥619.5

* Total figures exclude inter-segment transactions.

Note: Consolidated Financial Statements by Manufacturing, Services & Others and Financial Services represent unaudited financial information prepared by the Company for the purpose of this supplementary information.

Role of the Financial Services Segment

Hitachi's Manufacturing, Services & Others segments and its Financial Services segment are each clearly positioned and managed as distinct businesses with different characteristics. The Manufacturing, Services & Others segments work in coordination with the Financial Services segment to expand the Social Innovation Business.

Increasing the financing receivables owned by Hitachi Capital Corporation, which constitutes the Financial Services segment, is the basis for growth in the financing business and regarded as investment to generate higher returns on equity. Credit rating agencies typically permit a higher level of interest-bearing debt and D/E ratio for financial services companies than for manufacturing and service companies. The credit ratings of Hitachi, Ltd. are assigned by credit rating agencies on the basis of key financial indicators that exclude Hitachi's financial services business.